

CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019 (Expressed in Canadian Dollars)

[Notice: These interim condensed consolidated financial statements have not been audited or reviewed by Novra's independent auditor.]

Table of Contents

Condensed Consolidated Statements of Financial Position
Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)4
Condensed Consolidated Statements of Changes in Shareholders' Equity
Condensed Consolidated Statements of Cash Flows
Notes to Consolidated Financial Statements:
Note 1 - General Information7
Note 2 - Basis of Preparation and Presentation7
Note 3 - Current Assets
Note 4 - Right-of-use Assets8
Note 5 - Related Party Transactions8
Note 6 - Borrowings10
Note 7 - Shareholders' Equity11
Note 8 - Earnings (Loss) Per Share ("EPS")12
Note 9 - Depreciation and Amortization12
Note 10 - Finance Income and Finance Costs13
Note 11 - Revenues 13
Note 12 - Supplemental Cash Flow and Other Disclosures 14
Note 13 - Commitments and Contingent Liabilities15

NOVRA TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Canadian dollars)

		March 31, 2020	December 31, 2019			
ASSETS		(Unaudited)	(Audited)			
Current Assets	3					
Cash		\$ 2,867,600	\$	3,176,327		
Restricted non-redeemable GIC's		-		-		
Trade and other receivables		878,913		808,034		
Inventories		1,735,658		1,834,036		
Prepayments and other		222,056		131,885		
Total Current Assets		5,704,227		5,950,282		
Non-Current Assets						
Equipment		57,824		64,456		
Right-of-use assets	4	2,377,490		2,466,270		
Intangible assets		1,785,717		1,783,417		
Total Non-Current Assets		4,221,031		4,314,143		
TOTAL ASSETS		\$ 9,925,258	\$	10,264,425		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Current Liabilities						
Trade and other payables		\$ 716,219	\$	482,703		
Accrued liabilities		1,168,834		843,147		
Borrowings	6	102,338		101,774		
Lease liabilities	13	484,878		559,806		
Customer deposits		322,382		303,858		
Deferred revenue - current portion		875,576		1,088,491		
Warranty provision		62,274		59,845		
Advances from related parties	5(c)	855,795		785,783		
Promissory notes from related party - current portion	5(d)	789,321		775,182		
Total Current Liabilities		5,377,617		5,000,589		
Non-Current Liabilities						
Borrowings	6	2,533,623		2,341,349		
Lease liabilities	13	2,060,637		2,025,612		
Deferred revenue		915,752		842,577		
Promissory notes from related party	5(d)	137,624		144,544		
Total Non-Current Liabilities		5,647,636		5,354,082		
TOTAL LIABILITIES		11,025,253		10,354,671		
Equity						
Share capital	7	7,369,869		7,366,989		
Contributed surplus	,	496,277		494,844		
Accumulated other comprehensive loss		(530,082)		(31,181)		
Accumulated deficit						
TOTAL EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF NOVRA		(8,022,810) (686,746)		(7,760,409)		
Non-Controlling Interests		(413,249)		(160,489)		
TOTAL EQUITY		(1,099,995)		(100,489)		
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TOTAL LIABILITIES AND EQUITY		\$ 9,925,258	\$	10,264,425		

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

NOVRA TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

(Canadian dollars, except share data)

		Three Months Ended March 31,					
	NOTES		2020	2019			
REVENUE	11	\$	1,026,476	\$	2,500,234		
COST OF REVENUE			538,269		1,591,341		
GROSS PROFIT			488,207		908,893		
OPERATING EXPENSES							
General and administrative			314,666		362,663		
Sales and marketing			280,788		339,812		
Research and development			850,820		901,040		
Total operating expenses		_	1,446,274		1,603,515		
OPERATING INCOME (LOSS)			(958,067)		(694,622)		
Other Income (Expenses)							
Foreign exchange gain (loss)			432,618		(85,817)		
Loss on disposal of equipment	10 ()		-		-		
Finance income	10 (a)		61,158		172		
	10 (b)		(50,870)		(63,504)		
INCOME (LOSS) BEFORE INCOME TAXES			(515,161)		(843,771)		
Income tax recovery (expense)			-		-		
NET INCOME (LOSS)		\$	(515,161)	\$	(843,771)		
					· · ·		
OTHER COMPREHENSIVE LOSS, NET OF TAXES Foreign Currency Translation Adjustments on Wegener Consol	idation		(498,902)		(125,932)		
	idation		(498,902) (498,902)				
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes	idation	\$,	\$	(125,932) (125,932)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS)	idation	\$	(498,902)	\$	(125,932) (125,932)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE:			(498,902) (1,014,063)		(125,932) (125,932) (969,703)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic	idation 8	\$	(498,902) (1,014,063) (0.023)	\$	(125,932) (125,932) (969,703) (0.025)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic Diluted			(498,902) (1,014,063) (0.023) (0.023)		(125,932) (125,932) (969,703) (0.025) (0.025)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic		\$	(498,902) (1,014,063) (0.023)	\$	(125,932) (125,932) (969,703) (0.025) (0.025)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic Diluted Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - diluted NET INCOME (LOSS) ATTRIBUTABLE TO :		\$	(498,902) (1,014,063) (0.023) (0.023) 33,392,707	\$	(125,932) (125,932) (969,703) (0.025) (0.025) 33,360,279		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic Diluted Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - diluted NET INCOME (LOSS) ATTRIBUTABLE TO : Shareholders of Novra		\$ \$	(498,902) (1,014,063) (0.023) (0.023) 33,392,707 33,392,707 (262,401)	\$	(125,932) (125,932) (969,703) (0.025) (0.025) 33,360,279 33,360,279 (701,891)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic Diluted Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - diluted NET INCOME (LOSS) ATTRIBUTABLE TO :		\$	(498,902) (1,014,063) (0.023) (0.023) 33,392,707 33,392,707 (262,401) (252,760)	\$ \$	(125,932) (125,932) (969,703) (0.025) (0.025) 33,360,279 33,360,279 (701,891) (141,880)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic Diluted Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - diluted NET INCOME (LOSS) ATTRIBUTABLE TO : Shareholders of Novra		\$ \$	(498,902) (1,014,063) (0.023) (0.023) 33,392,707 33,392,707 (262,401)	\$	(125,932 (125,932 (969,703 (0.025 (0.025 33,360,279 33,360,279 (701,891 (141,880		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic Diluted Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - diluted NET INCOME (LOSS) ATTRIBUTABLE TO : Shareholders of Novra Attributable to non-controlling interest		\$ \$ \$	(498,902) (1,014,063) (0.023) (0.023) 33,392,707 33,392,707 (262,401) (252,760) (515,161)	\$\$	(125,932) (125,932) (969,703) (0.025) (0.025) 33,360,279 33,360,279 (701,891) (141,880) (843,771)		
Foreign Currency Translation Adjustments on Wegener Consol Total other comprehensive loss, net of taxes COMPREHENSIVE INCOME (LOSS) EARNINGS (LOSS) PER SHARE: Basic Diluted Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - diluted NET INCOME (LOSS) ATTRIBUTABLE TO : Shareholders of Novra		\$ \$	(498,902) (1,014,063) (0.023) (0.023) 33,392,707 33,392,707 (262,401) (252,760)	\$	(125,932) (125,932) (969,703) (0.025) (0.025) 33,360,279		

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Canadian dollars, except share data)

	NOTES	Number of Common Shares	Common Shares	Contributed Surplus	Accumulated Other Comprehensive Loss	Accumulated Deficit	Non- Controlling Interest	Total Shareholders' Equity
At January 1, 2020								-
Total		35,372,307	\$ 7,626,989	\$ 494,844	\$ (31,181)	\$ (7,760,409)	\$ (160,489)	169,754
Less: common shares held by subs	sidiary	(2,000,000)	\$ (260,000)					(260,000)
		33,372,307	7,366,989	494,844	(31,181)	(7,760,409)	(160,489)	(90,246)
Net income (loss)		-	-	-	-	(262,401)	(252,760)	(515,161)
Change in foreign currency transla	ation	-	-	-	(498,902)	-		(498,902)
Share based compensation	7 (b)	-	-	1,433	-	-	-	1,433
Options Exercised	7 (b)	24,000	2,880	-	-	-	-	2,880
At March 31, 2020		33,396,307	\$ 7,369,869	\$ 496,277	\$ (530,083)	\$ (8,022,810)	\$ (413,249)	\$ (1,099,995)

	NOTES		Common Shares	Contributed Surplus	Accumulated Other Comprehensive Loss	Accumulated Deficit	Non- Controlling Interest	Total Shareholders' Equity
At January 1, 2019								-
Total		35,372,312	\$ 7,626,989	\$ 482,536	\$ (110,865)	\$ (6,041,434)	\$ (177,197)	1,780,029
Less: common shares held by sub	sidiary	(2,000,000)	\$ (260,000)					(260,000)
		33,372,312	7,366,989	482,536	(110,865)	(6,041,434)	(177,197)	1,520,029
Net income (loss)		-	-	-	-	(701,891)	(141,880)	(843,771)
Change in foreign currency transla	ation	-	-	-	(125,932)	-	-	(125,932)
Share based compensation	7 (b)	-	-	3,077		-	-	3,077
Options Exercised	7 (b)	-	-	-	-	-	-	-
At March 31, 2019		33,372,312	\$ 7,366,989	\$ 485,613	\$ (236,797)	\$ (6,743,325)	\$ (319,077)	\$ 553,404

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

NOVRA TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Canadian dollars)

		Th	ree Months End	ded March 31,			
	NOTES		2020	2019			
OPERATING ACTIVITIES							
Net income (loss)		\$	(515,161)	\$	(843,771)		
Add items not affecting cash:							
Depreciation and amortization			314,363		392,831		
Share based compensation	7(b)		1,433		3,077		
Interest expense	10		50,870		63,504		
Changes in non-cash working capital items	12		447,756		(462,153)		
Interest paid			(5,145)		(6,933)		
Net cash provided by (applied to) operating activities			294,117		(853,445)		
FINANCING ACTIVITIES							
Payments on lease liabilities			(130,264)		(159,000)		
Payments on WEDC repayable contribution	6(d)		(12,870)		-		
Repayments on IMT promissory notes	5(d)		(20,730)		(19,000)		
Exercise of stock options	7(b)		2,880		-		
Unrealized foreign exchange gain/(loss) on financing activities	. ,		20,661		(6,217)		
Net cash provided by (applied to) financing activities			(140,323)		(184,217)		
Effect of exchange rates on cash and cash equivalents			(462,521)		(135,450)		
Net increase in cash			(308,727)		(1,173,112)		
Cash, beginning of period			3,176,327		4,138,014		
CASH, end of period		\$	2,867,600	\$	2,964,902		

The accompanying notes are an intergral part of these Condensed Consolidated Financial Statements

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

1. General Information

Novra Technologies Inc. ("Novra") is incorporated under the Canada Business Corporations Act and its corporate office and principal place of business is 900-330 St. Mary Avenue, Winnipeg, Manitoba, Canada R3C 3Z5. Novra is a publicly traded company on the TSX Venture Exchange ("TSX-V") under the symbol NVI.

Novra has been in the satellite data distribution business since 2000. During 2016, Novra significantly expanded its product portfolio and global footprint with the acquisition of International Datacasting Corporation and its whollyowned U.S. subsidiary (collectively referred as "IDC"), a long-time leader in the same sector. On December 29, 2017, Novra acquired a 51.6% controlling interest of Wegener Corporation ("Wegener") to further expand its footprint in digital media management and distribution technologies for applications including digital signage, radio and television.

Through its subsidiaries, Novra offers a comprehensive product portfolio including hardware, software, and services. In addition to its core video, radio, and data products, areas of expertise and added value include: encryption and cybersecurity, next-generation hybrid networks (satellite/terrestrial/cloud), and efficient bandwidth utilization.

In these Consolidated Financial Statements, "Novra", "Company", "we", "us", or "our" refers to Novra Technologies Inc. and its subsidiaries.

The Board of Directors authorized the Condensed Consolidated Financial Statements for issue on July 14, 2020. These unaudited interim financial statements should be read in conjunction with Novra's annual audited Consolidated Financial Statements for the year ended December 31, 2019.

2. Basis of Preparation and Presentation

We have prepared these unaudited interim Condensed Consolidated Financial Statements in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, including International Accounting Standard ("IAS") 34, Interim Financial Reporting. Accordingly, they do not include all of the information and footnotes normally required in annual financial statements prepared under IFRS. In the opinion of management, these unaudited interim Condensed Consolidated Financial Statements reflect all adjustments considered necessary for a fair presentation of Novra's financial position and results of operations for the periods presented. The results of operations for any interim period are not necessarily indicative of the results for a full year. For areas involving a higher degree of management judgment or complexity, refer to Note 3 of the audited Consolidated Financial Statements for the year ended December 31, 2019.

The Condensed Consolidated Statement of Financial Position at March 31, 2020 and the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), of Changes in Equity and of Cash flows for the periods ended March 31, 2020 and 2019 have not been audited or reviewed by Novra's auditors. The Condensed Consolidated Statement of Financial Position at December 31, 2019 is derived from Novra's audited Consolidated Financial statements.

The tabular disclosures herein are presented in thousands, except for share data.

Functional and Presentation Currency

These consolidated statements are presented in Canadian dollars, which is the Company's functional currency.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

3. Current Assets

Details of selected asset balances are as follows:

a) Cash and cash equivalents

The Company's cash and cash equivalents are comprised of bank balances at The Royal Bank of Canada.

b) Accounts receivable

The Company's accounts receivable is comprised of the following:

	March 31, 2020	March 31, 2019
Trade accounts receivable	\$ 884	\$ 828
Less: allowance for doubtful accounts	66	20
Net trade accounts receivable	818	808
Canadian Emergency Wage Subsidy	61	-
Total trade and other receivables	\$ 879	\$ 808

During the three months ended March 31, 2020, the Company wrote off \$39 in uncollectable receivables.

4. Right-of-use Assets

The following table presents right-of-use assets for the Company:

	2020
Balance, January 1, 2020	2,466
Depreciation	(140)
Effects on movement in exchange rates	51_
Balance, March 31, 2020	2,377

5. Related Party Transactions

The following is a summary of Novra's related party transactions:

a) Key management personnel compensation

Key management personnel are those persons having the authority and responsibility for planning, directing, and controlling activities of Novra. The key management personnel of Novra is the executive management team and the Board of Directors, who collectively control approximately 18% (President & CEO has direct and indirect ownership of 16%) of the total outstanding and issued common shares of Novra at March 31, 2020.

The following table discloses the compensation for the key management personnel for the first quarter.

	Three Months Ended March 31,					
		2020	2019			
Salaries and employee benefits	\$	85	\$	86		
Share-based compensation		3		3		
Directors' fees		3		3		
Total	\$	91	\$	92		

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Three Months ended March 31, 2020 and 2019

Three Month's ended March 51, 2020 and 2019

(Tabular amounts are in 000's, except share data)

b) Transactions with other related parties

	Three Months Ended March 31,							
		2020	2019					
Purchase of goods and services								
InfoMagnetics Technologies Inc.("IMT") $^{(1)}$	\$	-	\$	-				
The Exchange Global Server Centre Inc. ⁽²⁾		2		2				
Interest on unsecured promissory notes								
IMT		12		12				
	\$	14	\$	14				
¹⁾ Novra's President & CEO has a controlling interest in	IMT.							

(2) The Exchange Global Server Centre Inc. is 50% owned by IMT.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

c) The breakdown of advances from related parties by party was as follows:

	March 31, 2020	December 31, 2019
Key management and directors (see part (a))	575	526
IMT	280	259
The Exchange Global Server Centre Inc.	1	-
	\$ 856	\$ 785

At March 31, 2020, \$540 thousand (2019: \$543 thousand) was due to Novra's President & CEO in regards to unpaid salaries and expense reimbursements for current and prior years in which he voluntarily chose to not collect payment in the interest of preserving liquidity in the company. The payable amount bears no interest and has no repayment term.

d) The movement of unsecured promissory notes due to IMT was as follows:

	4	4% Fixed \$250k	_	ase Rate + 5% Floating \$563k		4% Fixed \$381k	2020	2019
At January 1	\$	280	\$	219	\$	421	\$ 920	\$ 977
Loan repayments		-		(21)		-	(21)	(19)
Foreign exchange movement		-		21		-	21	(6)
Interest charged		3		5		4	12	12
Interest paid		-		(5)		-	(5)	(7)
At March 31	\$	283	\$	219	\$	425	\$ 927	\$ 957
Maturity Dates:	Du	e on demand	1	Nov 1, 2022	D	ue on demand		

The following table shows the presentation of the above total IMT loans on Novra's Consolidated Statements of Financial Position at March 31:

	2020	2019
Current portion	\$ 789	\$ 753
Non-current portion	138	204
Total	\$ 927	\$ 957

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

6. Borrowings

The following is a breakdown of our total borrowings with third parties at:

	March 31, 2020		De	December	
			3	1, 2019	
Bank borrowings	\$	-	\$	-	
Revolving line of credit with the Chymiak Trust		2,380		2,175	
Crocus Ioan		51		50	
WEDC repayable contribution		205		218	
Total borrowings		2,636		2,443	
Less: current portion		(102)		(102)	
Total borrowings - non-current	\$	2,534	\$	2,341	

a) Bank borrowings

The Royal Bank of Canada Credit Facility ("RBC Credit Facilities") includes a revolving demand facility up to \$845,000 and corporate Visa credit cards available for use up to a maximum limit of \$60,000. There was no movement in the credit facilities during the first quarter.

b) Revolving line of credit with the Chymiak Trust

There was no movement in the revolving line of credit with the Chymiak Trust during the current quarter. The increase results from foreign exchange translation.

c) Crocus Ioan

There was no change to the Crocus loan during the current quarter, except for the accrued interest expense.

d) WEDC repayable contribution

During the current quarter, we did not receive any additional funds from WEDC. Repayment is scheduled for 60 consecutive monthly installments which commenced on April 1, 2019. The contributions are subject to interest at the average bank rate plus 3% if any payments are late.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

7. Shareholders' Equity

a) Common Stock

The following table provides a summary of authorized as well as issued and outstanding capital for Novra at:

		March 31, 2019	December 31, 2019
Authorized:			
Unlimited	Class "A" Common voting shares		
Unlimited	Class "B" Common non-voting shares		
Unlimited	Class "C" Preferred shares,		
	redeemable and retractable at \$1,000		
Issued:			
33,396,307 (Dece	ember 31, 2019: 33,372,307)		
Class "A" comr	non voting shares	\$ 7,370	\$ 7,367

During the first quarter of 2020, 24,000 options were exercised at \$0.12 each.

b) Stock Options

The following table provides a summary of stock option activity for the first quarter of 2020:

	Number of Options	Exer	Weighted Average cise Price
Outstanding, beginning of year	1,132,000	\$	0.12
Granted	-	\$	0.12
Exercised	(24,000)	\$	0.12
Forfeited	-	\$	0.12
Expired		\$	0.12
Outstanding, end of period	1,108,000	\$	0.12

At March 31, 2020, the remaining stock option pool for future grants was 1,788,000.

The following table summarizes information about the stock options outstanding at March 31, 2020:

# of Options Outstanding	Grant Date	Expiry Date	ir Value at rant Date	# of Options Exercisable	Exe	ercise Price
1,112,000	11-May-17	10-May-24	\$ 0.07	888,000	\$	0.12
-	-		\$ -	-	\$	-
1,112,000				888,000		

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

8. Earnings (Loss) Per Share ("EPS")

a) Basic EPS

Basic EPS is calculated by dividing comprehensive income (loss) attributable to common shareholders by the weighted average number of common shares outstanding during the year.

	Th	Three Months Ended March 31,			
		2020		2019	
Comprehensive income (loss)	\$	(761)	\$	(828)	
Weighted average number of common shares		33,393		33,360	
Basic EPS	\$	(0.023)	\$	(0.025)	

b) Diluted EPS

Diluted EPS is calculated by adjusting the weighted average number of common shares to assume conversion of all dilutive common shares.

	Three Months Ended March 31,			
	2020			2019
Comprehensive income (loss)	\$	(761)	\$	(828)
Weighted average number of common shares: Weighted average number of common shares <i>Adjustment for:</i> - Stock options		33,393 -		33,360 -
Weighted average number of common shares for diluted EPS		33,393		33,360
Diluted EPS	\$	(0.023)	\$	(0.025)

For the three months ended March 31, 2020, stock options were antidilutive.

9. Depreciation and Amortization

The following table presents the total depreciation and amortization expense by function.

	Three months ended March 31,				
	2020		2019		
Cost of revenue	\$ 52	\$	29		
Selling and marketing	11		17		
Research and development	200		258		
General and administrative	51		90		
	\$ 314	\$	393		

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

10. Finance Income and Finance Costs

(a) Finance Income

The Company qualified for the Canadian Emergency Wage Subsidy (CEWS) for the month of March 2020 and accrued a receivable of \$61 thousand from the Canadian Government. The CEWS is a federal government program created to provide financial support to businesses affected by COVID-19.

(b) Finance Costs

The following table provides a breakdown of total finance costs during the first quarter.

	Three Months Ended March 31,			
	2	020		2019
Interest expense:				
- Unsecured promissory notes (see Note 5(d))	\$	12	\$	12
- Crocus Ioan (see Note 6)		1		2
- Lease Commitments (see Note 13)		38		49
	\$	51	\$	63

11. Revenues

The following table provides a breakdown of our revenues by category and geographic market at March 31:

	Three Months Ended March 31,				
Major Products/Service Lines		2020	2019		
Hardware	\$	536	\$	1,918	
Software		-		15	
Services, Support and Extended Warranty		488		559	
Other		2		8	
	\$	1,026	\$	2,500	

	Three Months Ended March 31,					
Geographic Market	2020 2019					
Americas ex-Canada (1)	\$	585	\$	1,453		
Canada		95		164		
EMEA ⁽²⁾		90		787		
APAC ⁽³⁾		256		96		
	\$	1,026	\$	2,500		

(1) The geographic region of the Americas includes North America, Central America and South America.

(2) EMEA consists of Europe, the Middle East and Africa.

(3) APAC consists of East Asia, South Asia, Southeast Asia and Oceania.

The timing of revenue recognition may differ from the timing of invoicing to customers. The following able provides a breakdown of revenue timing:

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

	Three Months Ended March 31,				
Timing of Revenue Recognition		2020	2019		
Products transferred at a point in time	\$	538	\$	1,941	
Products and services transferred over time		488		559	
	\$	1,026	\$	2,500	

The trade and other receivables include the following at March 31, 2020

	Marc	ch 31, 2020	December 31, 2019		
Trade accounts receivable	\$	802	\$	788	
Other		77		20	
Total trade and other receivables	\$	879	\$	808	

As at March 31, 2020, one customer individually accounted for 16% of total receivables from contracts with customers. As at December 31, 2019, one customer accounted for 22% of total trade receivables.

The following table presents changes in the deferred revenue balances for the period ended March 31, 2020.

	Deferred revenue	
Balance, December 31, 2019	\$	1,931
Amounts invoiced and revenue deferred	\$	264
Recognition of deferred revenue included in the balance		
at the beginning of the period	\$	(403)
Ending balance - March 31, 2020	\$	1,791

12. Supplemental Cash Flow and Other Disclosures

The components of the net change in non-cash working capital at March 31st are as follows:

	Three Months Ended March 31,			
	2020 2019			2019
Trade and other receivables	\$	(71)	\$	(197)
Inventories		98		157
Other assets		(90)		(26)
Amounts payable including		560		(200)
Customer deposits		19		(39)
Deferred revenue		(140)		(226)
Provisions		2		(3)
Advances Related Party		70		72
Total	\$	448	\$	(462)

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three Months ended March 31, 2020 and 2019

(Tabular amounts are in 000's, except share data)

13. Commitments and Contingent Liabilities

a) Leases

The Company leases office and production space for the head office and subsidiaries. We had no significant operating leases for equipment. Changes in the right-of-use asset are summarized in Note 4 of these Interim Consolidated Financial Statements. The following table is a summary of the changes in the lease liability during the period:

	2020	
Balance, January 1, 2020	\$	2,585
Interest		38
Effects on movement in exchange rates		52
Lease payments		(130)
Balance, March 31, 2020		2,546
Less: current portion		(485)
Lease liabilities non-current, March 31, 2020	\$	2,061

The following table presents the contractual undiscounted cash flows for lease obligations as at March 31, 2020:

Less than one year	\$ (622)
One to five years	(1,348)
More than five years	(1,208)
Total undiscounted lease obligation	\$ (3,178)

b) Purchase Commitments

In the normal course of business, we may enter purchase commitments, including inventory and third-party software license embedded in our products, to achieve economy of scale. At March 31, 2020, we had \$78 thousand of purchase commitments which are due within one year. At March 31, 2019, we had \$143 thousand of purchase commitments of which \$68 thousand is due within one year.