

# **CONSOLIDATED FINANCIAL STATEMENTS**

Nine Months ended September 30, 2022 and 2021 (Expressed in Canadian Dollars)

[Notice: These interim condensed consolidated financial statements have not been audited or reviewed by Novra's independent auditor.]

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# NOVRA TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Canadian dollars)

	NOTES	Sept	ember 30, 2022	Dece	ember 31, 2021
ASSETS		(	Unaudited)		(Audited)
Current Assets	3				
Cash		\$	2,136,309	\$	2,965,300
Trade and other receivables			1,089,068		1,124,176
Inventories			2,071,628		1,676,557
Note receivable					
Prepayments and other			189,501		742,950
Total Current Assets			5,486,506		6,508,983
Non-Current Assets					
Equipment			19,565		29,380
Right-of-use assets	4		1,383,639		1,720,721
Intangible assets			1,044,406		1,208,274
Total Non-Current Assets			2,447,610		2,958,375
TOTAL ASSETS		\$	7,934,116	\$	9,467,358
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current Liabilities		\$	4 562 929	\$	1 559 022
Accounts payable and accrued liabilities Borrowings	6	Φ	1,562,838 55,126	Ψ	1,558,022 53,829
Lease liabilities	11		249,307		529,242
Customer deposits	""		1,162,276		2,091,828
Deferred revenue - current portion			749,574		601,035
Advances from related parties	5(c)		1,549,173		1,336,411
Promissory notes from related party - current portion	5(c) 5(d)		1,123,444		830,885
	<u> </u>				
Total Current Liabilities			6,451,738		7,001,252
Non-Current Liabilities					
Borrowings	6		2,604,740		2,456,618
Lease liabilities	11		1,408,412		1,448,709
Deferred revenue			699,804		714,701
Promissory notes from related party	5(d)		-		32,967
Total Non-Current Liabilities			4,712,956		4,652,995
TOTAL LIABILITIES			11,164,694		11,654,247
Equity					
Share capital	7		7,372,749		7,372,749
Contributed surplus			500,576		500,576
Accumulated other comprehensive loss			(101,833)		106,275
Accumulated deficit			(10,813,112)		(9,706,266
TOTAL EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF NOVRA			(3,041,620)		(1,726,666
Non-Controlling Interests			(188,958)		(460,223)
TOTAL EQUITY			(3,230,578)		(2,186,889)
TOTAL LIABILITIES AND EQUITY		\$	7,934,116	\$	9,467,358

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

# NOVRA TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

(Canadian dollars, except share data)

		Q	uarter ended	Sep	tember 30,	Nir	ne Months End	ed Se	ptember 30,
	NOTES		2022		2021		2022		2021
REVENUE	10	\$	2,140,431	\$	890,838	\$	5,407,786	\$	5,696,819
COST OF REVENUE			1,141,472		698,230		2,890,751		2,936,400
GROSS PROFIT			998,959		192,608		2,517,035		2,760,419
OPERATING EXPENSES									
General and administrative			201,323		256,817		762,097		981,543
Sales and marketing			260,757		258,203		734,620		707,387
Research and development			546,443		669,675		1,822,634		2,031,047
Total operating expenses			1,008,523		1,184,695		3,319,351		3,719,977
OPERATING INCOME (LOSS)			(9,564)		(992,087)		(802,316)		(959,558)
Other Income (Expenses)									
Foreign exchange gain (loss)			28,993		16,522		80,296		46,573
Finance income	9 (a)		-		331,336		9,118		1,010,302
Finance costs	9 (b)		(4,712)		(49,746)		(122,678)		(144,668)
INCOME (LOSS) BEFORE INCOME TAXES			14,717		(693,975)		(835,580)		(47,351)
Income tax recovery (expense)			-		-		-		-
NET INCOME (LOSS)		\$	14,717	\$	(693,975)	\$	(835,580)	\$	(47,351)
OTHER COMPREHENSIVE LOSS, NET OF TAXES									
Foreign Currency Translation Adjustments on Wegener C	Consolidation		(206,113)		(44,627)		(208,108)		3,436
Total other comprehensive loss, net of taxes			(206,113)		(44,627)		(208,108)		3,436
COMPREHENSIVE INCOME (LOSS)		\$	(191,396)	\$	(738,602)	\$	(1,043,688)	\$	(43,915)
EARNINGS (LOSS) PER SHARE:									
Basic		\$	(0.007)	\$	(0.021)	\$	(0.033)	\$	(0.011)
Diluted		\$	(0.007)	\$	(0.021)	\$	(0.033)	\$	(0.011)
Weighted a prese number of shares outstanding he	nia.		22 420 202		22 206 202		22 420 202		22 206 202
Weighted average number of shares outstanding - bas Weighted average number of shares outstanding - dilu			33,420,293 33,420,293		33,396,293 33,396,293		33,420,293 33,420,293		33,396,293 33,396,293
NET INCOME (LOSS) ATTRIBUTABLE TO :									
Shareholders of Novra		\$	(233,835)	\$	(709,942)	\$	(1,106,846)	\$	(382,692)
Attributable to non-controlling interest			248,552	\$	15,967	\$	271,265	\$	335,341
			14,717		(693,975)		(835,580)		(47,351)
COMPREHENSIVE INCOME( LOSS) ATTRIBUTABLE 1	0:		(400.045)		(75 4 500)		(4.04.4.0= ::	•	(0=0 0==)
Shareholders of Novra		\$	(439,948)		(754,569)	\$	(1,314,954)	\$	(379,256)
Attributable to non-controlling interest		\$	248,552 (191,396)		15,967 (738,602)	\$	271,265 (1,043,688)	\$	335,341 (43,915)
			(191,396)		(130,002)		(1,043,000)		(43,915)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Canadian dollars, except share data)

		Number of			Accumulated Other	Non-	Total	
	NOTES	Common	Common		Comprehensive		Controlling	Shareholders'
	NOTES	Shares	Shares	Surplus	Loss	Deficit	Interest	Equity
At January 1, 2022								-
Total		35,420,293	\$ 7,632,749	\$ 500,576	\$ 106,275	\$ (9,706,266)	\$ (460,223)	(1,926,889)
Less: common shares held by sub	sidiary	(2,000,000)	\$ (260,000)					(260,000)
		33,420,293	7,372,749	500,576	106,275	(9,706,266)	(460,223)	(2,186,889)
Net income (loss)		-	-	-	-	(1,106,846)	271,265	(835,580)
Change in foreign currency translat	ion	-	-	-	(208,108)	-	-	(208,108)
Share based compensation	7 (b)	-	-	-	-	-	-	-
Options Exercised	7 (b)	-	-	-	-	-	-	-
Cancellation of common shares	7 (b)	-	-	-	-	-	-	-
At September 30, 2022		33,420,293	\$ 7,372,749	\$ 500,576	\$ (101,833)	\$ (10,813,112)	\$ (188,958)	\$ (3,230,577)

		Number of			Other		Non-	Total
		Common	Common	Contributed	Comprehensive	Accumulated	Controlling	Shareholders'
	NOTES	Shares	Shares	Surplus	Loss	Deficit	Interest	Equity
At January 1, 2021								-
Total		35,396,293	\$ 7,629,869	\$ 500,576	\$ 95,391	\$ (9,587,513)	\$ (759,261)	(2,120,938)
Less: common shares held by sub	sidiary	(2,000,000)	\$ (260,000)	)				(260,000)
		33,396,293	7,369,869	500,576	95,391	(9,587,513)	(759,261)	(2,380,938)
Net income (loss)		-	-	-	-	(382,692)	335,341	(47,351)
Change in foreign currency translat	tion	-	-	-	3,436	-	-	3,436
Share based compensation	7 (b)	-	-	-	-	-	-	-
Options Exercised	7 (b)	-	-	-	-	-	-	-
Cancellation of common shares	7 (b)	-	-	-	-	-	-	-
At September 30, 2021		33,396,293	\$ 7,369,869	\$ 500,576	\$ 98,827	\$ (9,970,205)	\$ (423,920)	\$ (2,424,853)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

# NOVRA TECHNOLOGIES INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Canadian dollars)

		Quarter Ende	d September 30,	Nine Months End	led September 30,	
	NOTES	2022	2021	2022	2021	
OPERATING ACTIVITIES						
Net income (loss)		\$ 14,717	\$ (842,462)	\$ (835,580)	\$ (47,351)	
Add items not affecting cash:		* .,	· (- :=, :==)	<b>(</b> (555,555)	(,,	
Depreciation and amortization	8	328,707	280,410	980,814	849,233	
Share based compensation	7(b)	-	-	-	-	
Interest expense	9(b)	4,712	49,746	122,678	144,668	
Changes in non-cash working capital items	12					
Trade and other receivables		58,778	347,220	35,108	(57,543)	
Inventories		(281,798)	(17,159)	(395,071)	637,372	
Intangible assets		-		(178,318)		
Other assets		742,404	(69,109)	553,449	(730,878)	
Trade and other payables and accrued liabilities		(132,298)	(236,399)	4,816	57,240	
Customer deposits		(656,954)	37,664	(929,552)	(249,040)	
Deferred revenue		197,876	280,871	133,642	(211,771)	
Provisions		-	-	-	-	
Advances Related Party		69,898	71,512	212,762	213,576	
Changes in promissory notes			-		-	
Interest paid		(18,926)	-	(67,957)	<u> </u>	
Net cash provided by (applied to) operating activities		327,116	(97,706)	(363,209)	605,506	
net easil provided by (applied to) operating additites		327,110	(37,700)	(303,203)	000,000	
FINANCING ACTIVITIES						
Payments on lease liabilities	11(a)	(138,868)	(155,310)	(469,042)	(462,852)	
Payments on WEDC repayable contribution	6(d)	(12,870)	(12,870)	(38,610)	(38,610)	
Repayments on IMT promissory notes	5(d)	209,074	-	209,074		
Repayments on Crocus Ioan	6(c)	-	-	-	(52,007)	
Proceeds from disaster assistance funding	6	-	-	-	340,599	
Forgiveness of disaster assistance funding	6	-	(336,644)	-	(681,554)	
Unrealized foreign exchange gain/(loss) on financing activities		-	3,827	-	(2,034)	
Net cash provided by (applied to) financing activities		57,336	(500,997)	(298,578)	(896,458)	
Effect of exchange rates on cash and cash equivalents		(149,687)	90,630	(167,204)	(3,115)	
		• •		, ,	,	
Net increase in cash		234,765	(508,073)	(828,991)	(294,067)	
Cash, beginning of period		1,901,544	4,072,818	2,965,300	3,858,812	
CASH, end of period		\$ 2,136,309	\$ 3,564,745	\$ 2,136,309	\$ 3,564,745	

The accompanying notes are an intergral part of these Condensed Consolidated Financial Statements

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

#### 1. General Information

Novra Technologies Inc. ("Novra") is incorporated under the Canada Business Corporations Act and its corporate office and principal place of business is 900-330 St. Mary Avenue, Winnipeg, Manitoba, Canada R3C 3Z5. Novra is a publicly traded company on the TSX Venture Exchange ("TSX-V") under the symbol NVI.

Novra has been in the satellite data distribution business since 2000. During 2016, Novra significantly expanded its product portfolio and global footprint with the acquisition of International Datacasting Corporation and its whollyowned U.S. subsidiary (collectively referred as "IDC"), a long-time leader in the same sector. On December 29, 2017, Novra acquired a 51.6% controlling interest of Wegener Corporation ("Wegener") to further expand its footprint in digital media management and distribution technologies for applications including digital signage, radio and television.

Through its subsidiaries, Novra offers a comprehensive product portfolio including hardware, software, and services. In addition to its core video, radio, and data products, areas of expertise and added value include: encryption and cybersecurity, next-generation hybrid networks (satellite/terrestrial/cloud), and efficient bandwidth utilization.

In these Consolidated Financial Statements, "Novra", "Company", "we", "us", or "our" refers to Novra Technologies Inc. and its subsidiaries.

The Board of Directors authorized the Condensed Consolidated Financial Statements for issue on November 29, 2022. These unaudited interim financial statements should be read in conjunction with Novra's annual audited Consolidated Financial Statements for the year ended December 31, 2021.

# 2. Basis of Preparation and Presentation

We have prepared these unaudited interim Condensed Consolidated Financial Statements in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, including International Accounting Standard ("IAS") 34, Interim Financial Reporting. Accordingly, they do not include all of the information and footnotes normally required in annual financial statements prepared under IFRS. In the opinion of management, these unaudited interim Condensed Consolidated Financial Statements reflect all adjustments considered necessary for a fair presentation of Novra's financial position and results of operations for the periods presented. The results of operations for any interim period are not necessarily indicative of the results for a full year. For areas involving a higher degree of management judgment or complexity, refer to Note 3 of the audited Consolidated Financial Statements for the year ended December 31, 2021.

The Condensed Consolidated Statement of Financial Position at September 30, 2022 and the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), of Changes in Equity and of Cash flows for the periods ended September 30, 2022 and 2021 have not been audited or reviewed by Novra's auditors. The Condensed Consolidated Statement of Financial Position at December 31, 2021 is derived from Novra's audited Consolidated Financial statements.

The tabular disclosures herein are presented in thousands, except for share data.

### Functional and Presentation Currency

These consolidated statements are presented in Canadian dollars, which is the Company's functional currency.

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# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

### 3. Current Assets

Details of selected asset balances are as follows:

### a) Cash and cash equivalents

The Company's cash and cash equivalents are comprised of bank balances at financial institutions.

### b) Accounts receivable

The Company's accounts receivable is comprised of the following:

	Septe	mber 30, 2022	September 30, 202
Trade accounts receivable	\$	1,132	\$ 894
Less: allowance for doubtful accounts		47	4
Net trade accounts receivable		1,085	890
Canadian Emergency Wage Subsidy		4	51
Total trade and other receivables	\$	1,089	\$ 941

As at September 30, 2022, four customers accounted for 52% of total receivables from contracts with customers.

### 4. Right-of-use Assets

The following table presents right-of-use assets for the Company:

	2022	2021
Balance, January 1	\$ 1,721	\$ 1,927
Additions	-	327
Depreciation	(431)	(393)
Effects on movement in exchange rates	93	(3)
Balance, September 30	\$ 1,383	\$ 1,858

# 5. Related Party Transactions

The following is a summary of Novra's related party transactions:

### a) Key management personnel compensation

Key management personnel are those persons having the authority and responsibility for planning, directing, and controlling activities of Novra. The key management personnel of Novra is the executive management team and the Board of Directors, who collectively control approximately 18% (President & CEO has direct and indirect ownership of 16%) of the total outstanding and issued common shares of Novra at September 30, 2022.

The following table discloses the compensation for the key management personnel for the third quarter.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2022	2		2021		2022		2021	
Salaries and employee benefits	\$	85	\$	83	\$	256	\$		250
Share-based compensation		-		-		-			-
Directors' fees		3		3		9			9
Total	\$	88	\$	86	\$	265	\$		259

### b) Transactions with other related parties

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2022			2021		2022		2021
Interest on unsecured promissory notes								
InfoMagnetics Technologies Inc.("IMT") (1)	\$	10	\$	10	\$	28	\$	30
	\$	10	\$	10	\$	28	\$	30

Novra's President & CEO has a controlling interest in IMT.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

### c) The breakdown of advances from related parties by party was as follows:

	September 30, 202	2	December 31, 2021
Key management and directors (see part (a))	1,04	7	902
IMT	50	2	435
	\$ 1,54	9 \$	1,054

At September 30, 2022, \$994 thousand (2021: \$815 thousand) was due to Novra's President & CEO in regards to unpaid salaries and expense reimbursements for current and prior years in which he voluntarily chose to not collect payment in the interest of preserving liquidity in the company. The payable amount bears no interest and has no repayment term.

#### d) The movement of unsecured promissory notes due to IMT was as follows:

	2022	2021
At January 1	\$ 863	\$ 906
Loans received	-	-
Transfer from advances	-	-
Loan repayments	-	-
Reversal of stale dated cheques not cashed	209	
Foreign exchange movement	22	18
Interest charged	29	21
Interest paid	-	
At September 30	\$ 1,123	\$ 945

Cheques previously written to IMT have become stale dated as they have not been cashed. These amounts have been reversed in the current quarter.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

Of the loan balance outstanding to IMT, \$287 thousand is non-interest bearing. During the nine months ended September 30, 2022, interest expense in the amount of \$29 thousand (2021: \$21 thousand) has been recorded. During the nine months ended September 30, 2022, \$nil (2021: \$nil) interest and principal payments have been repaid to the related party. The non-interest bearing portion of the loan is due on demand.

The following table shows the presentation of the above total IMT loans on Novra's Consolidated Statements of Financial Position at September 30:

	2022	2021
Current portion	\$ 1,123	\$ 858
Non-current portion	-	87
Total	\$ 1,123	\$ 945

# 6. Borrowings

The following is a breakdown of our total borrowings with third parties at:

	September	December
	30, 2022	31, 2021
Revolving line of credit with the Chymiak Trust	2,299	2,126
WEDC repayable contribution	115	154
Government disaster assistance funding	246	230
Total borrowings	2,660	2,510
Less: current portion	(55)	(54)
Total borrowings - non-current	\$ 2,605	\$ 2,456

### a) Bank borrowings

The Royal Bank of Canada Credit Facility ("RBC Credit Facilities") includes a revolving demand facility up to \$845,000 and corporate Visa credit cards available for use up to a maximum limit of \$60,000. There was no movement in the credit facilities during the third quarter, except for the use of the credit cards, balances of which are paid in full when due

#### b) Revolving line of credit with the Chymiak Trust

There was no movement in the revolving line of credit with the Chymiak Trust during the current period. The increase results from foreign exchange translation.

# c) WEDC repayable contribution

During the current period, we did not receive any additional funds from WEDC. Repayment is scheduled for 60 consecutive monthly installments, which commenced on April 1, 2019. Monthly repayments were paused from April to December 2020 due to the COVID-19 pandemic. Repayments recommenced on January 1, 2021. The contributions are subject to interest at the average bank rate plus 3% if any payments are late.

#### d) Disaster assistance funding

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

Novra received funding from the Government of Canada through the Canada Emergency Business Account (CEBA) in the amount of \$40,000. The loan is interest free, administered through RBC and repayment on or before December 31, 2023 will result in forgiveness of 25% (up to \$10,000).

In August 2020, Wegener received financing in the amount of \$190,980 (USD\$150,000) through the U.S. SmallBusiness Administration, Office of Disaster Assistance. Funds were advanced with the following terms: interest of 3.75%, installment payments of US\$731/month begin after 12 months and the balance of principal and interest payable 30 years from the funding date. In 2021, SBA deferred repayments to begin 24 months from the funding date. In March 2022, SBA deferred repayments to begin 30 months from the funding date. Interest continues to accrue on the balance of the loan outstanding.

## 7. Shareholders' Equity

### a) Common Stock

The following table provides a summary of authorized as well as issued and outstanding capital for Novra at:

		2022	2021
Authorized:			
Unlimited	Class "A" Common voting shares		
Unlimited	Class "B" Common non-voting shares		
Unlimited	Class "C" Preferred shares,		
	redeemable and retractable at \$1,000		
Issued:			
33,420,293 (Dec	cember 31, 2021: 33,420,293)		
Class "A" com	mon voting shares	\$ 7,373	\$ 7,373

During the first nine months of 2022, there were no changes to common stock.

# b) Stock Options

The following table provides a summary of authorized as well as issued and outstanding capital for Novra at:

	Number of Options	Weighted Average Exercise Price
Outstanding, beginning of year	1,148,000	\$ 0.12
Granted	-	\$ 0.12
Exercised	-	\$ 0.12
Forfeited	-	\$ 0.12
Expired		\$ 0.12
Outstanding, end of year	1,148,000	\$ 0.12

At September 30, 2022, the remaining stock option pool for future grants was 1,752,000.

The following table summarizes information about the stock options outstanding at September 30, 2022:

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

# of Options			Fair Value at	# of Options		
Outstanding	<b>Grant Date</b>	Expiry Date	<b>Grant Date</b>	Exercisable	Exercise Pri	ce
1,148,000	11-May-17	10-May-24 \$	0.07	1,148,000	\$ 0	.12

# 8. Depreciation and Amortization

The following table presents the total depreciation and amortization expense by function.

	Three	months end	ed Se	ptember 30,	Nine months ended September 30,					
	2	022		2021		2022		2021		
Cost of revenue	\$	39	\$	35	\$	120	\$	113		
Selling and marketing		11		11		32		32		
Research and development		226		188		671		562		
General and administrative		53		47		158		141		
	\$	329	\$	280	\$	981	\$	849		

#### 9. Finance Income and Finance Costs

#### (a) Finance Income

The Company qualified for the Canada Recovery Hiring Program (CRHP) for the 9-months ended September 2022 and recorded \$9 thousand to finance income. An amount of \$4 thousand is accrued as a receivable from the Canadian Government. The CRHP is a federal government program created to provide financial support to businesses affected by COVID-19.

In 2021, the company recognized finance income related to government assistance funding received through the Canada Emergency Business Account (CEBA) and the US Coronavirus Aid, Relief, and Economic Security Act (CARES Act) (see Note 11(e) in the 2021 Audited Annual Financial Statements).

#### (b) Finance Costs

The following table provides a breakdown of total finance costs during the quarter ended September 30, 2022.

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2022		2021		2022		2021
Interest expense:								
- Unsecured promissory notes (see Note 5(d))	\$	11	\$	8	\$	29	\$	29
- Crocus Ioan (see Note 6)		-		-		-		-
- Lease Commitments (see Note 11)		23		28		78		88
- Other interest and finance costs		(29)		4		16		18
	\$	5	\$	40	\$	123	\$	135

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

### 10. Revenues

The following table provides a breakdown of our revenues by category and geographic market at September 30:

	Thre	Three Months Ended September 30,				Nine Months Ended September 30,			
Major Products/Service Lines		2022		2021		2022		2021	
Hardware	\$	1,808	\$	521	\$	4,262	\$	4,567	
Software		0		14		5		14	
Services, Support and Extended Warranty		327		345		1,046		1,087	
Other		5		11		95		29	
	\$	2,140	\$	891	\$	5,408	\$	5,697	

	Three Months Ended September 30,				Nine Months Ended September 30,				
Geographic Market		2022		2021		2022		2021	
Americas ex-Canada (1)	\$	1,720	\$	504	\$	4,409	\$	4,149	
Canada		111		37		426		352	
EMEA (2)		34		191		254		366	
APAC (3)		276		159		319		830	
	\$	2,140	\$	891	\$	5,408	\$	5,697	

<sup>(1)</sup> The geographic region of the Americas includes North America, Central America and South America.

The timing of revenue recognition may differ from the timing of invoicing to customers. The following table provides a breakdown of revenue timing:

	Three Months Ended September 30,				Nine Months Ended September 30,			
Timing of Revenue Recognition	2022		2021		2022			2021
Products transferred at a point in time	\$	1,814	\$	532	\$	4,362	\$	4,596
Products and services transferred over time		327		359		1,046		1,101
	\$	2,140	\$	891	\$	5,408	\$	5,697

<sup>(2)</sup> EMEA consists of Europe, the Middle East and Africa.

<sup>(3)</sup> APAC consists of East Asia, South Asia, Southeast Asia and Oceania.

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Nine Months ended September 30, 2022 and 2021

(Tabular amounts are in 000's, except share data)

# 11. Commitments and Contingent Liabilities

#### a) Leases

The Company leases office and production space for the head office and subsidiaries. We had no significant operating leases for equipment. Changes in the right-of-use asset are summarized in Note 4 of these Interim Consolidated Financial Statements. The following table is a summary of the changes in the lease liability during the period:

	2022
Balance, January 1, 2022	\$ 1,978
Interest	78
Effects on movement in exchange rates	(107)
Additions	-
Lease payments	(469)
Balance September 30, 2022	1,480
Less: current portion	(249)
Lease liabilities non-current, September 30, 2022	\$ 1,231

The following table presents the contractual undiscounted cash flows for lease obligations as at September 30, 2022:

Less than one year	\$ (333)
One to five years	(1,020)
More than five years	(558)
Total undiscounted lease obligations	\$ (1,911)

### b) Purchase Commitments

In the normal course of business, we may enter purchase commitments, including inventory and third-party software license embedded in our products, to achieve economy of scale. At September 30, 2022, we had no purchase commitments which are due within one year.